





The trade magazine for the toy industry

### Target group:

Traders/retailers, including manufacturers from the toys, games, multimedia segment, model kits, book industry, creative arts & handicrafts and festive articles line of business as well as other individuals who have a professional interest in these products.

### Print run:

8,855 copies\*

## Qualified circulation:

8,566 copies\*

## Frequency:

9 issues per year

#### Volume: 108<sup>th</sup> volume 2017

### Membership/Participation:

IVW (Information Community for the Assessment of the Circulation of Media) ITMA (International Toy Magazines Association) LIMA (Licensing Industry Merchandisers' Association)

\*Source, IVW 1st Quarter 2016







### Brief description:

The trade magazine «das spielzeug» has been appearing since 1909, making it the oldest publication in the industry. It targets retailers, manufacturers and everyone professionally involved in toys, books, hobbies and handicrafts, licences and multimedia.

The editorial coverage includes national and international business concepts, current industry news, product presentations and trade fair reports. Exclusive contributions and studies round off the editorial offering.

The English-language magazine «Toy Fair Special by das spielzeug» has been published in a practical pocket format since 2013 – once a year in the run-up to the Nuremberg Spielwarenmesse.

Our magazine "Toy Fair News by das spielzeug and baby&tjunior" (bilingual in English and German) appears on the first four days of the Spielwarenmesse, featuring up-to-the-minute news and trends from the toy fair.

«das spielzeug» is a member of the International Toy Magazines Association (ITMA) and of the International Licensing Industry Merchandisers' Association (LIMA).





## MEDIAKIT 2017

# **spielzeug**



# Toy Fair News by das spielzeug and baby&junior

The magazine «Toy Fair News by das spielzeug and baby&juior» appears on the first four days of the Spielwarenmesse toy fair in Nuremberg. Each issue provides visitors with a "To Do List"

featuring tips on what is really relevant and which stands are not to be missed. The magazine appears in an i-pad format and is distributed to the hotels in Nuremberg early each morning, by promoters at Nuremberg International Airport and to subscribers to das spielzeug and babyEtjunior. They are also available from the displays at the das spielzeug's exhibition stand as well as our advertisers' stands.

Advertising deadline: Publication dates: 09.01.2017 01.02.2017 (Wednesday), 02.02.2017 (Thursday), 03.02.2017 (Friday), 04.02.2017 (Saturday)

Languages: English/German Magazine format: 170 mm x 240 mm

Print-run: 5,000 copies per issue Distributed circulation: 4,900 copies per issue



## TOY FAIR SPECIAL

### aspielzeug

# Toy Fair Special by das spielzeug 2017

The «Toy Fair Special by das spielzeug» provides our national and international readers in the retail trade with all the information they need to prepare their trip to the Spielwarenmesse in Nuremberg.

Advertising deadline: 01.12.2016 (limited advertising space) Publication date: from mid-December 2016 to the Spielwarenmesse 2017

Language: English Magazine format: 148 mm x 210 mm

Print-run: 15,000 copies per issue Distributed circulation: 14,900 copies per issue



Please request the complete media kit: Iris Lepach (i.lepach@dasspielzeug.de)



# **spielzeug**

#### Every issue includes the following sections for your advertising:

Current opening topic - Our retailers/retail trade reports - Product innovations - Our enterprises/company interviews - Information on trade fairs

Issue	Ad and data submission deadline	Publication date	Topics	Distribution at the following trade fairs*
January <b>1</b>	07.12.2016	04.01.2017	Preview of Spielwarenmesse 2017 spotlighting: – Creative products, School items, Stationery – Dolls/plush – Sports, leisure, outdoor – Licensed products	Spielwarenmesse   Nuremberg Nordstil  Hamburg Ornaris   Zurich Creativeworld, Paperworld, Christmasworld   Frankfurt
February <b>2</b>	22.12.2016	24.01.2017	Fair issue featuring Spielwarenmesse 2017 spotlighting: – Baby & infant – Cinema and TV highlights in 2017 – Wooden toys – Model construction, hobbies – Toy safety – Lifestyle, trendy articles	Spielwarenmesse   Nuremberg Ambiente   Frankfurt Creativeworld, Paperworld, Christmasworld   Frankfurt Hotels in Nuremberg and surroundings
Toy Fair News by das spielzeug and baby&junior	09.01.2017	01.02.2017 02.02.2017 03.02.2017 04.02.2017	Four daily editions in English and German with current reports from the international toy fair Spielwarenmesse Nuremberg	Spielwarenmesse   Nuremberg Hotels in Nuremberg and surroundings Distributed by promoters at Nuremberg International Airport
March 3	08.02.2017	02.03.2017	Reports on the Spielwarenmesse 2017 spotlighting: - Technical toys, educ. toys, promotional goods - Festive articles, carnival, fireworks - Model railways and accessories - Games, books, learning	
April <b>4</b>	17.03.2017	10.04.2017	- Licensed products - Summer/outdoor - RC/Racing	Tag der Lizenzen   Cologne EK Fun   Bielefeld

\*subject to change without prior notice



## MEDIAKIT 2017 – Dates and Topics



lssue	Ad and data submission deadline	Publication date	Topics	Distribution at the following trade fairs*
May/June <b>5/6</b>	20.04.2017	15.05.2017	<ul> <li>Advent calendars</li> <li>Trend &amp; lifestyle products</li> <li>Children's vehicles</li> <li>POS/shop fitting</li> </ul>	Tendence   Frankfurt
July/August <b>7/8</b>	22.06.2017	14.07.2017	- Wooden toys - Safety - Licences - Adult toys	Nordstil   Hamburg Ornaris   Bern
September 9	08.08.2017	31.08.2017	- Baby & infant - Plush - RC/Racing - Electronics	Kind + Jugend   Cologne
October 10	07.09.2017	29.09.2017	- Construction toys - Games and puzzles - Children's books - Back to school/stationery - Christmas	InsightsX   Nuremberg Spiel   Essen BLE   London Buchmesse   Frankfurt
Nov./Dez.	06.10.2017	30.10.2017	- Licences - Water toys - Accessories - Wall calendars 2018	Licensing Market   Munich
Toy Fair Special	20.11.2017	15.12.2017	English-language magazine in the run-up to the Spielwarenmesse 2018	Spielwarenmesse 2018 Hotels in Nuremberg and surroundings

\*subject to change without prior notice

Ad rates no. 45, valid from 01. October 2016

## MEDIAKIT 2017 – Ad rates

# **#spielzeug**

Size	Format	Colour	Rate	1 Surcharg Placemer	nt: 2nd cover page 3nd cover page		5,800 € 4,850 € 4,635 €
/1	PS: 185 mm x 264 mm B: 210 mm x 297 mm	4c	4,365,-€		Back cover page 10% surcharge for o instructions and con	ther compulsory placeme firmed placements	5,170 € ent
/3	PS: 122 mm x 264 mm	4c	3,110,-€		house is not provided	ts are invalid, if the publi d on time with the necess n and closing date deadli	sary
/2	PS: 185 mm x 130 mm B: 210 mm x 147 mm PS: 90 mm x 264 mm	4c	2,430,-€	2 Colours:	Colours from the Eur for special colours (No discount availabi		/ DIN 16539 each 1,060 €
	B: 103 mm x 297 mm			3 Magazin	e format: DIN A 4, 210 mm wid	e x 297 mm high	
/3	PS: 185 mm x 85 mm B: 210 mm x 107 mm PS: 59 mm x 264 mm B: 67 mm x 297 mm	4c	1,740,- €	4 Discount	s: Ads within 12 month Frequency discount 3 Ads 6 Ads 9 Ads 12 Ads	5% 10% 15%	
	PS: 185 mm x 64 mm B: 210 mm x 75 mm PS: 90 mm x 130 mm	4c	1,285,-€	5 Classified			8,40 €
1/6	PS: 90 mm x 85 mm PS: 59 mm x 130 mm	4c	905,-€	6 Ad speci	als: Inserts: up to 25 g € 280,00 up to 50 g € 350,00		
1/8	PS: 59 mm x 96 mm PS: 90 mm x 64 mm PS: 185 mm x 30 mm	4c	680,-€		Maximum format av	ailable for loose inserts: : erts on request	210 x 297 mm

PS: Print Space B: Bleed

www.dasspielzeug.de As per 25. January 2017





### www.dasspielzeug.de

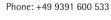




## **MEDIAKIT 2017 – Technical Specifications**

# **spielzeug**

1 2	Magazine format: Print space: Printing and binding methods:	<ul> <li>210 mm wide x 297 mm high</li> <li>185 mm wide x 264 mm high</li> <li>4c offset printing (80 lpc-screen) on coated paper (chlorine free). Wire stitching or adhesive binding.</li> <li>For colour ads genuine proofs are necessary.</li> </ul>	5	Proof:	When making the proof please consider that our printer works with standard PSO-ISO 12647 values both in the preparatory and in the printing stages. If you are unable to provide us with a binding colour proof or can only supply a digital colour printout, please note that your file will be printed in compliance with the ISOcoated_v2_300_eci.icc
3	Data formats:	Your electronically submitted data will be processed by us with Windows 7 and Adobe InDesign CC 2015 (CMYK- colours) with the following programs for Windows:	6	Data storage:	Data will be archived. Unchanged rerun is generally possible. A data guarantee is, however, not assumed.
		<ul> <li>Adobe Acrobat Version XI</li> <li>Adobe InDesign (Version CC 2015)</li> <li>Adobe Illustrator (Version CC 2015)</li> <li>Adobe Photoshop (Version CC 2015)</li> <li>Microsoft Office (Version 2013 for MAC and PC )</li> </ul>	7	Guarantee:	By sending incomplete or differing data (texts, colours or images) we do not assume any liabilities for the correct print. Faulty exposure caused by incomplete or flawed files, incorrect settings or incomplete information will be invoiced to the customer. This also applies to additional
		Please send us your ads ready for publishing in one of the programs and formats mentioned above, if possible as			composition and reproduction work as well as the creatio of flawed proofs.
		PDF/X-4 data (Output Intent: ISOcoated_v2_300_eci.icc) with 3 mm bleed. Imaged te need at least a resoultion of 300 dpi. Please ensure the PDF is compatible with Acrobat 7.	8	Contact:	Monika Schmidt, Order Management E-mail: m.schmidt@meisenbach.de Phone: +49 951 861-100
		Transparency effects or shading must be changed into image data by reducing transparency (high resolution). Should it be necessary to edit other files or adapt the layout, we will have to charge you our cost price of 72 EUR/hour.	9	General information:	Image data in original sizes requires a resolution of 300 dpi (min. 600 dpi for line drawings). Indexed, LAB and RGB image data are converted by an in-house generated separation curve into the CMYK mode (the colour space is modified).
4	Colours:	Bio-Printing inks (CMYK) based on Euro Colour Scale CEI 12-66 /DIN 16538, special colours available on request.	10	Delivery address: Loose inserts / bound inserts	Schleunungdruck, for attention of: Thomas Gesell Eltertstrasse 27 97828 Marktheidenfeld Germany





# **spielzeug**



www.ivw.de

The IVW (Information Community for the Assessment of the Circulation of Media) is an independent auditing organisation for the efficiency control of e.g. print media based on standardised methods.

#### 2 Circulation analysis:

Print run analysis From the IVW-circulation analysis 1/2016				
Actual circulation:	8.566		969	
Paid circulation:	1.725	thereof abroad:	128	
Subscribed copies:	645		122	
Other sales:	1.080		6	
Free copies:	6.841		841	
Print run:	8.855			

#### 3 Geograhical distribution analysis: 1

Geographical distribution analysis: (Percentage of print run actually distributed)			
Germany	87,32 %		
Abroad	12,68 %		
Print run actually distributed	100,00 %		

<sup>11</sup>Average in percent - issues July 2015 - June 2016

4 Classified potential of recipients: Distribution Germany, Austria, Switzerland (Multiple answers possible)

Trade	Number
Specialised retail trade	30.834
Toy products	5.109
Toys and sports shops	189
Hobby, handicraft, stationery	1.243
Model railway/-construction	488
Multimedia	536
Department stores	901
Book trade	1.372
Furniture	4.608
Baby products	2.090
Gift articles	8.756
Bags and leather goods	188
Other general retail	4.897
Mail order / Online	457
Wholesale, agencies	2.543
Manufacturers	2.397
Total of potential of recipients	35.774



#### 1 Ad formats and rates:

Ad formats	Placement	Formats in pixels	Rates in €
Banner	by agreement	600 x 75	349€
Text ad	allocation according to topics	image and text	459 €

All rates are subject to VAT.

## **spielzeug**

Meisenbach

das spielzeug-Newsletter for your direct customer approach: conveniently informs hot from the press on current topics and useful product tips straight to the e-mail inbox.

It can not only be booked as an exclusive text ad with an image, but also as a banner with a link. That's how you reach a highly interesting target group who deserve to be informed about your products and services.

Current

Ad

#### Banner 600 x 75 pixels



image

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#### Your text ad

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2	General information:	«das spielzeug»-Newsletter informs late-breaking on all important news of the toy industry. The Newsletter is sentin HTML-format. Banner and text ad can be run between articles and columns.
3	Coverage:	about 2.800 addresses (As per 8/2016)
4	Discounts:	Individual cross-media offers available on request.
5	Data formats:	JPG, GIF Please note that animated banners in various Outlook versions are not supported. Please contact our editorial department about image data and text submission when booking a text ad.
6	Special newsletters:	Rate per newsletter $\in$ 1,190,- $\in$ Target group-specific Exclusive-Topic Newsletters or your company on request. Every special newsletter contains extra editorial content from «das spielzeug»
7	Data delivery:	Ready and delivered advertising banners: 3 weekdays before date of publication Documents for text ads: 5 weekdays before date of publication Delivery per E-mail specifying the customer's name for the attention of Amelie Börger (a.boerger@meisenbach.de).
ΡI	ease note:	• The final newsletter version is subject to change by editorial office.

• The release of text ads must be given at least 24 hours before delivery.



### www.dasspielzeug.de

## MEDIAKIT 2017 – Website

# **spielzeug**

	2
6	<b>3</b>

1	Full Banner	468 x 60 Pixels
2	Skyscraper	120 x 600 Pixels
3	Hockeystick	728 x 90 Pixels + 120 x 600 Pixels
4	Webskin	Formats on request
5	Content Ad	300 x 250 Pixels
6	Text Ad	Text + image

1 Circulation auditing:



The IVW (Information Community for the Assessment of the Circulation of Media) is an independent auditing organisation for the efficiency control of e.g. print media based on standardised methods.

Web address: www.dasspielzeug.de

3 Brief description:

4 Target group:

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Here you will find all information on the trade magazine at a glance. Moreover, there are interesting background reports, certainly the latest product trends and of course up-to-date news from the trade and the industry. There is also a specific schedule of the trade.

Traders/retailers, including manufacturers from the toys, games, multimedia segment, model kits, book industry, creative arts & handicrafts and festive articles line of business as well as other individuals who have a professional interest in these products.

4 Publishing house: Meisenbach GmbH Verlag Online management: Monika Schmidt <sup>™</sup> m.schmidt@meisenbach.de <sup>™</sup> + 49 951 861-100



#### 1 Rates and ad formats:

Ad formats	Format/Size in pixels	Rate per 1,000 ad impressions	Max. Size
Full Banner	468 x 60	60 €	40 K
Skyscraper	120 x 600	75€	40 K
Hockey Stick	728 x 90 + 120 x 600	95 €	40 K
Webskin	Formats on request	130 €	40 K
Content Ad	300 x 250	75 €	40 K
Text ad	Text + Image	110 €	40 K

Other formats on request

2 Discounts:	Within one contractual year		3	3 Technical specifications:	GIF/JPG/Flash Max. Size: 40 K
	3 runs 5%	5%		specifications.	IVIAX. SIZC. 40 K
	6 runs	10%	4	Data delivery deadline:	The Banner must be delivered to the publishing house at the latest 6 days before the online campaign begins see www.meisenbach.de
	9 runs				
	12 runs		5	General Terms	
	Combination discounts are available for simultaneous ad bookings in print and online.			and Conditions:	



## MEDIAKIT 2017 –

# **spielzeug**

- In the following General Terms, «advertisement order» refers to the contract on the publication
  of one or several advertisements of an advertiser or others in a printed paper for the purposes of
  circulation.
- Advertisement orders, unless expressly placed for a longer period, must be carried out within one year beginning with the signing of the contract. Only written agreements or written confirmations from the publishers are valid.
- 3. If the advertiser augments his advertisement order or adds another order to it in such a way as to in-crease the number of advertisements, appearing within the one- or two-year period, the probably higher discount will also be granted for already printed advertisements.
- 4. If an order is unfulfilled through no fault of the publishers, the advertiser must return to the publisher the difference between the granted discount and that corresponding to the actual execution of the order, irrespective of any eventual legal duties. The repayment ceases, if the unfulfilment is based on the force majeure in the risk area of the publishers.
- Advertisements, which owing to their presentation cannot be recognised as such, will be marked with the word «Advertisement» by the publishers.
- 6. The publishers have the right to refuse advertisement orders including single terms within a contract and insert orders, by reason of their contents, origin or their technical form, according to the uniform and technically justifiable principles of the publishers, when their content infringes laws or official regulations or when their publication is unfavourable for the publisher. In addition, bound or loose insert orders are only binding after a sample of the bound or loose insert has been submitted and met the approval of the publishers. Inserts, whose form or presentation give

has been submitted and met the approval of the publishers. Inserts, whose form or presentation give the reader the impression that they are part of the newspaper or magazine or which contain foreign advertisements, cannot be accepted.

The advertiser will be informed immediately if his order is refused.

- 7. The advertiser himself is responsible for the content and the legitimacy of text and pictures submitted for the advertisement. Furthermore, it is the duty of the advertiser to exempt the publisher from claims of a third party, even when it should be inhibited, which might arise against the publishers as a result of the execution of the order.
- The advertiser is responsible for submitting the advertisement text and the unobjectionable printing
  material or inserts on time. The publisher damand immediate replacement of obviously unsuitable or
  damaged printing material.

The publisher guarantee the usual printing quality for the text submitted, in as far as the possibilities of the printing material allow.

9. In the case of the completely or partly illegible, incorrect, or incomplete printing of the advertisement, the advertiser is entitled to a price reduction or to a replacement advertisement, however, only in as far as the purpose of the original advertisement was impaired. If the publishers allow the reasonable period for this to expire or if the replacement advertisement is again objectonable, the advertiser has the right to a price reduction or a cancellation of the order. Liability caused by unfulfillment, negligence on singing the contract an unlawful acts are out of the question also with advertising orders placed by telephone. Extent of liability caused by inability to carry out the order or delay are limited to replacement of the foreseeable damages and the indemnification of the relevant advertisement or insert costs. This is not the case for malice and gross negligence of the publishers, their legal representatives and intermediate assistents. The publishers' extent of liability for damages due to failure to provide warranted quality remains uneffected.

In commercial business transactions, the publisher are not liable for the gross negligence of intermediate assistants; in remaining cases, the extent of liability for gross negligence towards tradesmen is limited to the foreseeable damages up to the corresponding costs. Complaints – except for not obvious faults – must be forwarded within four weeks after receipt of invoice and voucher.

- 10. The advertiser himself is responsible for typographical errors if the publisher sents him a proof and if he failed to correct the mistake or to return the proof in time.
- 11. For payment of the advertisement invoice within 8 days after date of invoice a 2% discount is granted, payment after 30 days is net. In case of delay or postponement of payment, the advertiser is charged with default interest amounting to 3% above the rate of discount of the Deutsche Bundesbank and with the collection costs. The publisher may also discontinue the execution of the order until the advertisements already published have been paid for, and may demand advance payment for the remaining advertisements.

In the case of justifiable doubts in the advertiser's ability to pay, the publisher are entitled to make the publication of further advertisements dependant on the advance payment of the amount and on the settlement of outstanding invoices, even within the duration of an advertising contract and regardless of an originally agreed upon term of payment.

- 12. Where the print-run has been reduced, it is possible to claim a partial reduction in price where several adverts have been booked in advance and where the average distributed print-run quoted either on the rate card or elsewhere is higher than the overall average print-run for the year, starting with the appearance of the first advert. A reduction in the print-run is deemed unjustifiable where it has been reduced by 20% or more for a print-run of up to 50000 copies. The percentage total of the price reduction is calculated in direct relation to the fall in the overall print-run.
- 13. Advertisement rates do not include costs for graphic work, or for the preparation of photos or digital data. If such work is necessary for the execution of an advertising order it will be charged extra. Also, considerable changes in original order can be brought to the account of the advertiser.
- 14. At the advertiser's request, the publisher will give evidence of the circulation of the magazine for which advertisements have been placed.
- 15. In box number advertisements the publisher employs the care of a prudent businessman for the custody and punctual transmission of the offer. Registered letters and express letters concerning box number advertisements will be forwarded by normal post only.
- 16. Enclosures accompanying offers and applications forwarded to the advertiser in reply to a box number advertisement remain the property of the sender and must be returned to him.
- 17. Printing material, which the advertiser does not expressly demand to be returned to him, is kept by the publisher for two years, however, the publisher cannot be held reponsible for any damage or loss caused by force majeure.
- Place of payment and place of jurisdiction, in as far as the law does not forcibly prescribe otherwise, is Bamberg.

Even if the residence or usual domicile of the advertiser is unknown at the time of the endorsement of a claim, or if the advertiser moves out of the area covered by the law, after the conclusion of the contract, Bamberg remains the place of jurisdicton.

- 19. The advertising mediators and agencies are obliged to respect the rate card of the publishers, in their offers, contracts and accounts with advertisers. The agency commission granted by the publishers may be forwarded neither in part nor in full, neither directly nor indirectly to the advertiser.
- 20. Should one of the preceding stipulations be without legal force, the validity of those remaining is not affected.



As per 25, January 2017

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### Editorial staff:

#### Responsible Editor:

#### Editorial department:

Tanja Kraemer ☎ +49 951 861-119 Eax +49 951 861-149 ^ t.kraemer@meisenbach.de

#### Carmen Mlcoch 營 +49 951 861-153 Eax +49 951 861-149 ^▲ c.mlcoch@meisenbach.de

#### Editorial office:

#### Head of online editorial office:

#### Content-Management:

### Advertising Sales and Distribution:

#### Advertising Manager:

#### Advertising Sales:

#### Distribution: Ulla Schiel

#### Order management :

Monika Schmidt Ҽ +49 951 861-100 Fax +49 951 861-161 ^ m.schmidt@meisenbach.de

#### Advertising Sales:

Great Britain + Eire Richard H. Thompson Ltd. 38 Addison Avenue London W11 4QP <sup>™</sup> +44 20 76021065 <sup>™</sup> +44 20 76022198 <sup>™</sup> richardmedia@yahoo.com

For all other regions, please contact our Advertising Sales Manager: Iris Lepach ☎ +49 951 861-123 FEX +49 951 861-149 ぺ i.lepach@dasspielzeug.de

## Publishing house:

Meisenbach GmbH Franz-Ludwig-Straße 7a 96047 Bamberg P.O. Box: 20 69 96011 Bamberg ☎ +49 951 861-0 Fax +49 951 861-158 ♣ info@meisenbach.de www.meisenbach.de Managing Director: Ulrich Stetter

Head of editorial office: Sabine Stenzel

Head of online editorial office: Daniel Keienburg

Manager sales /distribution/marketing: Christian Matthe

#### Bank details:

Sparkasse Mainfranken, Würzburg IBAN: DE50790500000047955265 Kto-Nr.: 47955265 BLZ: 790 500 00 BIC: BYLADEM 1SWU

#### Terms of payment:

3 % discount on payment before publication, 2 % discount on payment within 8 days from date of invoice, net 30 days from invoice. Place of fulfilment and court of jurisdiction is Bamberg. (Unless otherwise determined by law)

